

## BLENDED LEARNING COURSE

# CAREER POSITIONING

*Successful application starts with a clear strategy!*

### Duration

3 sessions over 2 weeks  
2 module days, 08:30 – 15:30  
(2 days on-site)  
1 individual online reflection session

### Course Group

Maximum of 12 participants

### Registration

Via your RAV career advisor

### Getting There

Tram line 2 to Kappeli or  
bus lines 83/89 to Letzipark-West  
No parking available on site



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[www.newplacement.ch](http://www.newplacement.ch)

## OBJECTIVES

- Identify personal and professional strengths, define short- and mid-term career goals, and develop a strategic action plan.
- Determine relevant job titles and key qualifications, and apply them effectively on online job platforms.
- Evaluate suitable job search channels and strategies, and choose an optimal mix for the individual job search.
- Leverage networking opportunities strategically and expand room for maneuver to overcome potential obstacles.

## CONTENT

- Individual analysis of the current professional situation, definition of target markets and job search strategies.
- Overview of different application paths including the hidden job market, social media and online job platforms.
- Development of an authentic self-positioning including personal USP and strategic use of professional networks.
- Introduction to digital application processes, ATS optimization and AI-supported recruiting tools.

## TARGET GROUP & REQUIREMENTS

- Job-seeking executives, highly qualified professionals, and specialists.
- English language skills: CEFR level B2.
- Confident use of PC and ability to work independently.
- PC or laptop with a stable internet connection required (tablet/smartphone not sufficient).

## STRUCTURE & METHODOLOGY

- You will receive access to our learning platform in advance and complete the preparatory assignment online.
- On Day 1, the course begins on-site with the development of your job application strategy, supported by job coaches and peer feedback.
- You will work interactively in groups, individually through coaching, and independently using digital tools.
- The continuous implementation and adaptation of the developed content is a key requirement for success.